

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 2001. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2001.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2001. Source: PIERS, April 2001.

Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for June 30, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: June 30, 2001 Page 1 of 7

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: April 2001

Month\Year: 26.4 \ 131.6

								Surcharg	ges:			•	
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	44%	38%	15 Days	\$3,550 ¹	\$140 ¹	\$40 ¹							\$3,730
NYK Line	17%	28%	15 Days	\$2,850 ¹	\$140 ¹								\$2,990
Hyundai	17%	18%	14 Days	\$238	\$7							19 KT	\$4,655
APL	16%	5%	13 Days	\$4.97	\$7	\$40 ¹		\$34				630 pkgs	s. \$3,827
OOCL	4%	2%	14 Days	\$3,000 1	\$140 ¹	\$40 ¹							\$3,180
MOL	1%	5%	14 Days	\$3,150 ¹	\$140 ¹	\$40 ¹							\$3,330
P&O Nedlloyd	0%	4%	15 Days	\$3,600 ¹	\$140 ¹	\$40 ¹							\$3,780

1 Rate is per container Rat \$3,750

Issue Date: June 30, 2001

Page 2 of 7

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: April 2001

Month\Year: 20.4 \ 25.1

Surcharges:	

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	30%	22%	14 Days	\$3,000 ¹	\$140 ¹	\$40 ¹							\$3,180
Maersk-SeaLand	24%	24%	14 Days	\$3,995 ¹	\$140 ¹	\$40 ¹	5%						\$4,375
APL	19%	23%	14 Days	\$6.79	\$7	\$40 ¹	5%	\$34				630 pkgs	. \$4,979
Yang Ming	16%	20%	13 Days										
Hanjin	8%	10%	13 Days	\$3,750 ¹	\$140 ¹	\$40 ¹	5%						\$4,118

¹ Rate is per container Rat \$4,051

Issue Date: June 30, 2001

L.A./L.B./Oakland Ports To Manila, Philippines

Lettuce

Monthly Market Share For: April 2001

Month\Year: $0.4 \setminus 4.8$

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	100%	50%	16 Days	\$3,300 ¹	\$140 ¹	\$40 ¹							\$3,480
Maersk-SeaLand	0%	42%	19 Days	\$3,550 ¹	\$140 ¹	\$40 ¹							\$3,730
APL	0%	8%	17 Days	\$9.69	\$7	\$40 ¹		\$34				630 pkgs	5. \$6,801

¹ Rate is per container Rat \$3,480

Issue Date: June 30, 2001

Page 4 of 7

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: April 2001

Month\Year: $0.0 \setminus 1.1$

surcharges.		

Surcharaes

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	100%	8%	28 Days	\$4,350 ¹	\$140 ¹	l							\$4,490
APL	0%	92%	16 Days	\$4.46	\$7	\$40 ¹		\$34				630 pkgs	s. \$3,506

¹ Rate is per container Average Container Rat

Page 5 of 7 Issue Date: June 30, 2001

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: April 2001

Month\Year: 22.5 \ 101.6

,								Surcharg	ges:				
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	44%	29%	21 Days	\$4,150 ¹	\$140 ¹								\$4,290
APL	18%	29%	17 Days	\$4.68	\$7	\$40 ¹	9%	\$34				630 pkgs	. \$3,651
Maersk-SeaLand	17%	16%	19 Days	\$3,350 ¹	\$140 ¹	\$40 ¹	9%						\$3,832
OOCL	10%	9%	18 Days	\$3,300 ¹	\$140 ¹	\$40 ¹							\$3,480
K Line	7%	6%	19 Days	\$3,000 ¹	\$140 ¹	\$40 ¹	9%						\$3,450
NYK Line	5%	4%	18 Days	\$2,850 ¹	\$140 ¹								\$2,990
Hanjin	0%	6%	19 Days	\$3,550 ¹	\$140 ¹	\$40 ¹	9%						\$4,050

¹ Rate is per container Rat \$3,895

Issue Date: June 30, 2001 Page 6 of 7

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: April 2001

Month\Year: 4.8 \ 73.6

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	63%	26%	6 Days	\$2,950 ¹	\$140 ¹	\$40 ¹	47%						\$4,517
P&O Nedlloyd	22%	3%	11 Days	\$3,000 ¹	\$140 ¹	\$40 ¹	47%						\$4,590
K Line	7%	6%	10 Days	\$2,400 ¹	\$140 ¹	\$40 ¹	47%						\$3,708
COSCO	2%	6%	10 Days	\$2,350 ¹	\$140 ¹	\$40 ¹							\$2,530
Hanjin	2%	2%	11 Days	\$3,150 ¹	\$140 ¹	\$40 ¹	47%						\$4,811
NYK Line	0%	18%	13 Days	\$2,650 ¹	\$140 ¹								\$2,790

¹ Rate is per container Rat \$4,445

Issue Date: June 30, 2001

Page 7 of 7